| Report to: | Public Board of Directors | Agenda item: | 14 |
| :--- | :--- | :--- | :--- |
| Date of Meeting: | 27 September 2017 |  |  |
|  |  |  |  |
| Title of Report: | Finance Board Report |  |  |
| Status: | Approval |  |  |
| Board Sponsor: | Sarah Truelove, Director of Finance \& Deputy Chief <br> Executive |  |  |
| Author: | Simon Wade, Assistant Director of Finance |  |  |
| Appendices | None |  |  |

## 1. Executive Summary of the Report

The purpose of this report is to set out the Trust's financial performance for the period to 31 ${ }^{\text {st }}$ August 2017.

## 2. $\quad$ Recommendations (Note, Approve, Discuss)

The Board should note the financial position for August 2017 and understand the key risks and the actions being taken to mitigate them. Action: All

## 3. Legal / Regulatory Implications

Not achieving financial duties will impact on the ability for the Trust to secure the economy, efficiency and effectiveness in its use of resources.

## 4. Risk (Threats or opportunities, link to a risk on the Risk Register, Board Assurance Framework etc)

In line with the Risk Assessment Framework :
The Trust fails to deliver its financial plan which leads to the Trust having a Continuity of services risk rating of two or less, representing a material level of financial risk. This results in a lack of confidence from the Trust's commissioners and the regulator. This increases their level of scrutiny which places additional resource pressures on the Trust and degrades the Trust's reputation.

## 5. Resources Implications (Financial / staffing) Not Applicable

## 6. Equality and Diversity

Not Applicable

| 7. | References to previous reports |
| :--- | :--- |
| Standing Item |  |

## 8. Freedom of Information

Public

[^0]Date: $18^{\text {th }}$ September 2017

## Key performance Indicators

| Area of review | Key Highlights | Current <br> month <br> Rating | Forecast Year end Rating |
| :---: | :---: | :---: | :---: |
| Income \& Expenditure position | - The control total plan was to achieve a deficit of $£ 3.3 \mathrm{~m}$ at month 5. The Trust was slightly below the deficit control total plan and is therefore anticipating receiving the STF allocation related to the first 5 months of the year totalling $£ 1.9 \mathrm{~m}$. |  |  |
| QIPP programme | - $£ 3.2 \mathrm{~m}$ achieved against plan of $£ 3.2 \mathrm{~m}, 99 \%$ delivery for the first 5 months of the year <br> - The QIPP plan for 2017/18 has been identified in full. With additional mitigations included QIPP identification is $£ 0.5 \mathrm{~m}$ over plan |  |  |
| Liquidity | - Cash balance at month end is $£ 24.5 \mathrm{~m}, £ 9 \mathrm{~m}$ above plan. <br> - The liquidity metric is scored as 1 , which is the highest rating possible |  |  |
| Use of Resources | - Use of Resources metric is scored as 3 indicating that the Trust has room for improvement. However this is in line with the plan. |  |  |

## Income and Expenditure Summary

| Statement of Comprehensive Income <br> Period to August 2017 | Year to date profile |  |  |
| :---: | :---: | :---: | :---: |
|  | $\begin{aligned} & \text { Budget } \\ & \text { £'000 } \end{aligned}$ | Actual <br> $£^{\prime} 000$ | Variance £'000 |
| Income from Commissioners | $(117,860)$ | $(113,549)$ | 4,311 |
| Sustainability \& Transformation funding | $(2,207)$ | $(1,877)$ | 330 |
| Other Income | $(13,672)$ | $(13,217)$ | 455 |
| Income Total | $(133,739)$ | $(128,642)$ | 5,096 |
| Pay | 83,948 | 82,413 | $(1,536)$ |
| Non Pay | 44,886 | 43,532 | $(1,355)$ |
| Expenditure Total | 128,835 | 125,944 | $(2,891)$ |
| EBITDA | $(4,904)$ | $(2,698)$ | 2,206 |
| Finance Charges | 6,024 | 4,185 | $(1,839)$ |
| (Surplus)/Deficit before Impairments | 1,120 | 1,487 | 367 |
| Impairments |  |  |  |
| (Surplus)/Deficit | 1,120 | 1,487 | 367 |
| Margin | 4\% | 2\% |  |


| I\&E position used to calculate position against STF control total |  |  |  |
| :--- | :---: | :---: | :---: |
|  | Plan | Actual <br> $\mathbf{£}^{\prime} 000$ | Variance <br> $£^{\prime} 000$ |
| (Surplus)/Deficit | $\mathbf{1 , 1 2 0}$ | $\mathbf{1 , 4 8 7}$ | $\mathbf{3 6 7}$ |
| Less anticipated STF funding <br> Less impairments <br> Less Donated income <br> Less Donated depreciation | 2,207 | 1,877 | $(330)$ |
| Position against control total | 303 | 241 | $(62)$ |

The Month 5 position was again a very small surplus against plan on a control total basis, which will allow the Trust to access $£ 1.9 \mathrm{~m}$ of Sustainability and Transformation Funding for the first five months of the year. The deficit financial plan set for the early part of the year now moves towards achievement of a planned surplus in month 6.

Within the position there continues to be an underspend against both the pay and non pay plans in month, offset by a corresponding under recovery of planned income, both commissioning and operating.

The commissioning income variance from plan increased in month due to the settling of outstanding data challenges relating to the 2016/17 financial year. The normalised under recovery of commissioning income, excluding high cost drugs and 16/17 issues, now stands at $£ 1.7 \mathrm{~m}$. This is due mainly to under performance on elective activity.

## Income



- The income position as at August is $£ 4.3 \mathrm{~m}$ under plan. High cost drugs is currently under plan by $£ 1.1 \mathrm{~m}$ however this is offset by expenditure, therefore the normalised Trust position is $£ 3.2 \mathrm{~m}$ underperformance.
- Day Cases continue to perform above planned levels and are $£ 0.3 \mathrm{~m}$ above plan. This is mainly due to increased activity in Cardiology.
- Elective income has seen a deterioration of $£ 0.2 \mathrm{~m}$ in Month 5 due to lower levels of activity compared to plan. This has been mainly within Surgical specialities of Trauma and Orthopaedics, General Surgery and Pain Management.
- Outpatient income has significantly deteriorated in M5 which equates to $£ 0.5 \mathrm{~m}$ decrease in August. Activity levels have been below average and planned levels particularly within the Surgical Division.
- Non Elective activity in month continues to increase with further $£ 0.2 \mathrm{~m}$ increase in August. The activity increases are within Care of the Elderly and General Medicine. The impact of the Marginal Rate Emergency Threshold (MRET) is now $£ 3.3 \mathrm{~m}, ~ £ 2 \mathrm{~m}$ above plan.
- The full value of the $16 / 17$ agreements is now recognised within Other.

|  | Annual | YTD | YTD | YTD |
| :--- | ---: | ---: | ---: | ---: |
| Income Performance | Plan | Plan | Actual | Variance |
| $\mathbf{3 1}$ August 2017 | $\mathbf{£ 0 0 0}$ | $£ 000$ | $£ 000$ | $\mathbf{£ 0 0 0}$ |
|  |  |  |  |  |
| A\&E Attendance | $(11,126)$ | $(4,664)$ | $(4,648)$ | 16 |
| Daycase | $(21,016)$ | $(8,703)$ | $(9,045)$ | $(342)$ |
| Elective Inpatient | $(20,600)$ | $(8,534)$ | $(7,570)$ | 964 |
| High Cost Drugs | $(40,074)$ | $(15,006)$ | $(13,941)$ | 1,065 |
| Non Elective Inpatient | $(104,820)$ | $(43,414)$ | $(44,644)$ | $(1,230)$ |
| Outpatient | $(75,079)$ | $(30,836)$ | $(30,075)$ | 760 |
| Other | $(15,853)$ | $(6,703)$ | $(3,625)$ | 3,078 |
|  | $(288,568)$ | $(117,860)$ | $(113,549)$ | $\mathbf{4 , 3 1 1}$ |


| SLA Performance - Commissioner | Annual <br> Plan <br> $\mathbf{£ 0 0 0}$ | YTD <br> Plan <br> $\mathbf{£ 0 0 0}$ | YTD <br> Actual <br> £000 | Yariance <br> $\mathbf{£ 0 0 0}$ |
| :--- | ---: | ---: | ---: | ---: |
| 31 August 2017 |  |  |  |  |
|  | $(79,114)$ | $(32,545)$ | $(34,389)$ | $(1,844)$ |
| Banes CCG | $(91,211)$ | $(37,417)$ | $(37,501)$ | $(84)$ |
| Wiltshire CCG | $(30,079)$ | $(12,329)$ | $(12,522)$ | $(193)$ |
| Somerset CCG | $(57,854)$ | $(23,149)$ | $(20,171)$ | 2,978 |
| SW Specialised Commissioning | $(11,729)$ | $(4,773)$ | $(5,482)$ | $(709)$ |
| Other South West CCGs | $(6,206)$ | $(2,546)$ | $(2,594)$ | $(48)$ |
| South West Area Teams \& LA s | $(4,460)$ | $(1,670)$ | $(860)$ | 810 |
| Wessex Area Team (Cancer Drugs) | $(7,915)$ | $(3,433)$ | $(30)$ | 3,402 |
| Non Contract Activity | $\mathbf{( 2 8 8 , 5 6 8 )}$ | $\mathbf{( 1 1 7 , 8 6 0 )}$ | $(\mathbf{1 1 3 , 5 4 9 )}$ | $\mathbf{4 , 3 1 1}$ |


| Activity Performance | Annual <br> Plan <br> Activity | YTD <br> Plan <br> Activity | YTD <br> Actual <br> Activity | YTD <br> Variance <br> Activity |
| :--- | ---: | ---: | ---: | ---: |
| 31 August 2017 |  |  |  |  |
| A\&E Attendance | 74,869 | 31,384 | 30,702 | $(682)$ |
| Daycase | 29,219 | 12,102 | 12,080 | $(22)$ |
| Elective Inpatient | 6,606 | 2,735 | 2,302 | $(433)$ |
| Non Elective Inpatient | 43,288 | 17,934 | 19,031 | 1,097 |
| Outpatient | 504,792 | 208,792 | 202,422 | $(6,370)$ |
|  |  |  |  |  |
|  | $\mathbf{6 5 8 , 7 7 4}$ | $\mathbf{2 7 2 , 9 4 7}$ | $\mathbf{2 6 6 , 5 3 7}$ | $\mathbf{( 6 , 4 1 0 )}$ |

## Expenditure



|  | Prior year <br> average <br> $£^{\prime}$ | M4 | $\mathbf{M 5}$ |
| :--- | ---: | ---: | ---: |
| Divisional Pay run rate | 4,912 | 4,995 | 5,120 |
| Surgical | 6,180 | 6,272 | 6,464 |
| Medical | 2,171 | 2,217 | 2,271 |
| Women's \& Children | 906 | 887 | 926 |
| Facilities | 1,405 | 1,706 | 1,648 |
| Corporate | $\mathbf{1 5 , 5 7 4}$ | $\mathbf{1 6 , 0 7 7}$ | $\mathbf{1 6 , 4 2 8}$ |
| TOTAL |  |  |  |
|  |  |  |  |
| Included above | 327 | 210 | 247 |
| Agency |  |  |  |
|  |  |  |  |
| Non Pay | 2,053 | 2,143 | 2,110 |
| Surgical | 4,208 | 4,114 | 3,728 |
| Medical | 402 | 557 | 538 |
| Women's \& Children | 925 | 953 | 950 |
| Facilities | 933 | 1,126 | 1,231 |
| Corporate | $\mathbf{1 , 9 9 7}$ | $\mathbf{8 , 8 9 3}$ | $\mathbf{8 , 5 5 7}$ |
| TOTAL |  |  |  |

## Issues:

The month 5 combined pay and non pay expenditure was in line with the prior month position due to a number of issues.

Key issues included:

- Pay was up across all staff groups, particularly within Nursing and Medical pay in the Surgical and Medical divisions.
- Agency costs increased in month due to an increased in Medical agency expenditure. Nursing agency expenditure reduced from the previous month and was at the lowest level it has been in the current financial year.
- Non pay expenditure was again slightly lower than the prior month due to reduced high cost drugs and clinical supplies expenditure, mainly within the Medicine Division.



## QIPP



|  | Year to date |  |  | Full year |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Plan | Actual | Variance | Target | Forecast | Variance |
|  | £'000 | £'000 | £'000 | $£^{\prime} 000$ | £'000 | $£^{\prime} 000$ |
| Medical | 1,137 | 1,026 | 111 | 2,840 | 2,767 | 73 |
| Surgical | 1,036 | 737 | 299 | 2,504 | 2,437 | 67 |
| W \& C | 331 | 482 | (151) | 902 | 1,059 | (157) |
| Facilities | 256 | 229 | 27 | 628 | 648 | (20) |
| Corporate | 403 | 667 | (264) | 967 | 1,465 | (498) |
| TOTAL | 3,163 | 3,141 | 22 | 7,841 | 8,376 | (535) |

- The QIPP plan for the current year is significantly lower than previous years at $£ 7.8 \mathrm{~m}$. The plan has been set at a lower level to allow Divisions the opportunity to focus on the development of transformational schemes. To date just $£ 0.3 \mathrm{~m}$ of transformational QIPP has been delivered, which is just $40 \%$ of plan.
- Of the full plan for the year, schemes totalling $£ 8.4 m$ have now been identified, which is an improvement of $£ 1.3 \mathrm{~m}$ from the prior month and projects a QIPP overachievement of $£ 0.5 \mathrm{~m}$ for the year.
- Within the actual and projected delivery across all Divisions there has been an increase in non recurrent QIPP. For the Corporate and Women's \& Children's divisions over $55 \%$ of delivery is non recurrent
- The major area of concern remains the Surgical division position. Though a significant amount of the plan has been identified, the planned elective efficiencies are not being delivered putting pressure on both the QIPP and overall financial positions
- The current risk assessment of schemes shows an increased number still rated Red $£ 1.2 \mathrm{~m}$ (15\%) and there remains concern around the $£ 1.3 \mathrm{~m}$ (16\%) classified as Amber. As the financial year progresses the plan is reliant on these schemes converting to Green and/or delivered, particularly within the Surgical division.


## NHS Single Oversight Framework - Use of Resources

| Capital Service Cover Metric | YTD Plan | YTD Actual | $\begin{gathered} \text { YTD Variance } \\ -0.611 \end{gathered}$ | M12 Plan | M12 Forecast M12 Variance |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1.350 | 0.740 |  | 1.204 | 1.251 | 0.047 |
| Capital Service Cover Rating | 3 | 4 |  | 4 | 1 |  |
| Liquidity Metric | 9.251 | 13.570 | 4.320 | 7.725 | 10.330 | 2.605 |
| Liquidity Rating | 1 | 1 |  | 1 | 1 |  |
| I\&E Margin Metric | -0.8\% | -2.5\% | -1.7\% | 3.9\% | 4.2\% | 0.3\% |
| I\&E Margin Rating | 3 | 4 |  | 1 | 1 |  |
| Variance from Control Metric |  | 0.0\% | 0.0\% |  | 0.3\% | 0.3\% |
| Variance from Control Rating |  | 1 |  |  | 1 |  |
| Agency Metric | -69.4\% | -18.1\% | 51.3\% | -75.6\% | -22.1\% | 53.5\% |
| Agency Rating | 1 | 1 |  | 1 | 1 |  |
| Rounded Score | 2 | 2 |  | 1 | 1 |  |
| Any ratings in table 6 with a score of 4 override - if any 4s "trigger" will show here |  | Trigger |  |  | No trigger |  |
| Any ratings in table 6 with a score of 4 override - maximum score override of 3 if any rating in table 6 scored as a 4 |  | 3 |  |  | 1 |  |

The Trust's month 5 overall finance score in is 3 . While any of the five categories has a score of 4 the best overall score the Trust can achieve is 3 due to the trigger mechanism.

The forecast remains in line with the plan submitted to NHS Improvement in March. The year to date scores of 4 on capital service cover and I\&E margin is due to lower activity levels year to date and the STF trajectory being weighted more heavily towards the end of year. The score is anticipated to recover over the year as delivery of the operating surplus improves due to the receipt of STF monies which will offset our loan repayments. This will improve our capital service rating and I\&E margin in line with the forecast above.

## Statement of Financial Position

| Statement of Financial Position | $\begin{array}{\|c} \hline \text { 31-Jul-17 } \\ £ 000 \end{array}$ | $\begin{array}{\|c\|} \hline \text { 31-Aug-17 } \\ £ 000 \end{array}$ | $\begin{array}{\|c\|} \hline \text { Movement } \\ £ 000 \end{array}$ |
| :---: | :---: | :---: | :---: |
| Non-current assets |  |  |  |
| Intangible assets | 5,829 | 5,730 | (99) |
| Property, plant and equipment | 165,032 | 164,816 | (216) |
| Trade and other receivables | 1,110 | 1,109 | (1) |
| Total non-current assets | 171,971 | 171,655 | (316) |
| Current assets |  |  |  |
| Inventories | 3,158 | 3,141 | (17) |
| Trade and other receivables | 21,450 | 22,253 | 803 |
| Assets held for sale and assets in disposal groups | 3,575 | 3,575 | 0 |
| Cash and cash equivalents | 24,761 | 24,527 | (234) |
| Total current assets | 52,944 | 53,496 | 552 |
| Current liabilities |  |  |  |
| Trade and other payables | $(25,326)$ | $(23,272)$ | 2,054 |
| Other liabilities | $(4,378)$ | $(4,047)$ | 331 |
| Provisions | (694) | (694) | 0 |
| Borrowings | $(2,958)$ | $(2,958)$ | 0 |
| Total current liabilities | $(33,356)$ | $(30,971)$ | 2,385 |
| Total assets less current liabilities | 191,559 | 194,180 | 2,621 |
| Non-current liabilities |  |  |  |
| Provisions | (812) | (812) | 0 |
| Borrowings | $(24,709)$ | $(24,709)$ | 0 |
| Total non-current liabilities | $(25,521)$ | $(25,521)$ | 0 |
|  |  |  |  |
| Total Assets Employed | 166,038 | 168,659 | 2,621 |
| Financed by |  |  |  |
| Income and expenditure reserve | $(27,592)$ | $(27,417)$ | 175 |
| Public dividend capital | 152,532 | 154,978 | 2,446 |
| Revaluation reserve | 41,098 | 41,098 | 0 |
| Total Equity | 166,038 | 168,659 | 2,621 |

The movement in the Statement of Financial Position is illustrated in the table showing the position from the prior and current months

Key changes in month:

- Expenditure on non-current assets was very low in month ( $£ 0.4 \mathrm{~m}$ ), offset by $£ 0.7 \mathrm{~m}$ depreciation
- The Trust received $£ 2.4 \mathrm{~m}$ PDC which related to RNHRD restructuring and legacy deficit funding
- Trade payables has reduced by around $£ 1.0 \mathrm{~m}$ in month
- Receivables has increased by $£ 0.8 \mathrm{~m}$ which includes a recognition of $£ 1.8 \mathrm{~m}$ in relation to the sale to the RNHRD, offset by $£ 1.0 \mathrm{~m}$ movement relating to the settling of prior year income relating to data challenges


## Statement of Financial Position




## Better Practice Payment Code

The Trust has achieved year to date performance of $94 \%$ of payments within 30 days, slightly below the $95 \%$ target. There are no late payments of significance.

## Aged Debt

- The level of invoiced debt has increased by $£ 2.5 \mathrm{~m}$ from the previous month to $£ 12.9 \mathrm{~m}$.
- Debt relating to last year is now $£ 3.3 \mathrm{~m}$, a reduction of $£ 0.4 \mathrm{~m}$ from the previous month which relates mainly to invoices paid by local NHS organisations.
- Old year invoices with SW Specialist Commissioning have now been cleared subject to approval at their end.
- Around $£ 0.4 \mathrm{~m}$ of the debt over 60 days old relating to Virgin Health and discussions are on going to resolve this. Sirona have cleared most of their aged debt.
- Total NCA debt has increased by $£ 0.7 \mathrm{~m}$ to $£ 2.5 \mathrm{~m}$. There is $£ 1.4 \mathrm{~m}$ over 90 days, which has not changed from last month although around 400 queries have been worked through which should lead to settled payments.


## Cash

The cash balance at the end of July is $£ 24.5 \mathrm{~m}$ which is $£ 9 \mathrm{~m}$ above the year to date plan. $£ 4 \mathrm{~m}$ is due to the capital expenditure being below plan (excluding leases), and the Trust has received $£ 2.4 \mathrm{~m}$ PDC which was not in the forecast. The balance is due to lower invoiced debt than anticipated.

Cash generation from operating activities is expected to be at higher levels towards the end of the year due to cash benefits from delivering higher levels of QIPP and the receipt of Sustainability and Transformation Funding.

## Capital Expenditure



## Capital Expenditure \& Performance

Capital expenditure to the end of August totals $£ 5.3 \mathrm{~m}$, resulting in an underspend of $£ 4.3 \mathrm{~m}$. Expenditure has moved closer to plan over the past month.

- Estates expenditure is $£ 1.6 \mathrm{~m}$ below plan. $£ 0.5 \mathrm{~m}$ in relation to the SSD upgrade including replacement disinfector washers. Other issues include the ward fire escape works, the redevelopment of the Facilities building and the rolling replacement programme.
- IM\&T expenditure is $£ 0.7 \mathrm{~m}$ underspent, with $£ 0.5 \mathrm{~m}$ relating to Mobile Devices
- Medical Equipment (including leases) is underspent by $£ 1.8 \mathrm{~m}$. $£ 1.0 \mathrm{~m}$ relates to the Radiology Upgrade and $£ 0.4 \mathrm{~m}$ related to the Dynamic mattresses purchase

- Strategic Capital is $£ 0.2 \mathrm{~m}$ underspent, an overspend on the RNHRD \& Therapies project as design costs are ahead of schedule are offset by slippage in the other site redevelopment projects.


[^0]:    Author : Simon Wade, Deputy Director of Finance Document Approved by: Sarah Truelove, Deputy Chief Executive and Director of Finance
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